

## Message Text

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60

ACTION EB-03

INFO OCT-01 IO-01 ISO-00 /005 W  
----- 105283  
R 281745Z NOV 73  
FM USMISSION GENEVA  
TO SECSTATE WASHDC 2757

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E.O.11652 NA  
TAGS AORG GATT UNCTAD  
SUBJ ITC OPENING FOR DIRECTOR OF FIELD OPERATIONS

REF SPRUCE-CARROLL LETTERS OF NOV 16 AND OCT 30

1. JACOBSON, DIRECTOR (PROMOTION) OF GATT/UNCTAD INTERNATIONAL TRADE CENTER (ITC) REPORTS D.1 VACANCY FOR DIRECTOR OF FIELD OPERATIONS IS STILL OPEN. AS ANTICIPATED IN REF LETTER NOVEMBER 16, LAI OF MALAYSIA HAS NOW CONFIRMED HE IS NOT RPT NOT AVAILABLE, AND THUS NO SERIOUS CANDIDATE IS IN VIEW.

2. QUALIFICATIONS INCLUDE UNIVERSITY DEGREE IN ECONOMICS OR RELATED FIELD (THIS BEING FORMALLY WRITTEN INTO POSITION REQUIREMENTS); AT LEAST TEN YEARS' EXPERIENCE IN EXPORT PROMOTION, A PART OF WHICH COULD BE MARKET RESEARCH; SUPERVISORY AND ADMINISTRATIVE EXPERIENCE INVOLVING EITHER LARGE NUMBERS OR HIGH-RANKING PROFESSIONALS; AND SOME POTENTIAL FOR EVENTUALLY ASSUMING FULL CO-DIRECTORSHIP OF ITC. CENTER IS MOST RELUCTANT CONSIDER ADVANCE-AGE CANDIDATES FOR THIS POSITION BUT HAS NO EXACT AGE CUTOFF. LAI IS 45, AND CANDIDATES IN LATER THIRTIES OR EARLY FORTIES WOULD BE "IDEAL," ACCORDING JACOBSON.

3. MISSION BELIEVES THIS IS FIRST-CLASS OPPORTUNITY PLACE AN AMERICAN IN HIGH POSITION. D.1 REMUNERATION AND BROAD RESPONSIBILITIES MAY HELP ATTRACT GOOD  
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CANDIDATES. ALSO, IMPENDING DEPARTURE OF JACOBSON--WITHIN

ONE YEAR, HE SAYS--SHOULD ELIMINATE ANY OBJECTION OF TOO  
MANY AMERICANS IN HIGH POSITIONS IN ITC.BASSIN

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 28 NOV 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** golinofr  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1973GENEVA06314  
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**Executive Order:** N/A  
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**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** SPRUCE-CARROLL LETTERS OF NOV 16 AND  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** golinofr  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 09 OCT 2001  
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30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** ITC OPENING FOR DIRECTOR OF FIELD OPERATIONS  
**TAGS:** AORG, GATT, UNCTAD  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005